Access to Higher Education Unit

This unit forms part of an Access to HE Diploma. If delivering the graded version of this unit, please refer to the Provider Handbook for details on grading descriptors and the application of these across units within your programme.

Unit Title: Business Contract Law

Graded Unit Reference Number: GA36BUS27

Ungraded Unit Reference Number: UA36BUS27

Module: Business

Level: Three (3)

Credit Value: Six (6)

Minimum Guided Learning Hours: 60

Units barred for selection against this unit:

- Contact Law (GA33BUS31 / UA33BUS31)

Learning Outcome (The Learner will):	Assessment Criterion (The Learner can):
1. Understand formation of contract	1.1 Explain the legal terms 'offer' and 'acceptance'
	1.2 Evaluate the role of consideration and privity in contract formation
	1.3 Apply legal principles of offer and acceptance to problem scenarios
2. Understand the different types of contractual terms with reference to case law	2.1 Explain the difference between implied and express contract terms with reference to case law
	2.2 Distinguish between warranties, conditions, and innominate terms
	2.3 Apply legal principles of contractual terms to problem scenarios with reference to case law
3. Be able to analyse the role of misrepresentation in contract formation	3.1 Analyse different types of misrepresentation
	3.2 Apply legal principles of misrepresentation to problem scenarios

The intellectual property rights remain with Open Awards.

Learning Outcome (The Learner will):	Assessment Criterion (The Learner can):
	3.3 Evaluate the impact of misrepresentation on contract formation
4. Understand the ways in which contracts can be discharged	4.1 Explain the ways in which a contract can be discharged
	4.2 Explain performance, breach, and frustration as a means of discharging contract
	4.3 Evaluate remedies available for breach of contract

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