

# Open Awards Qualification Unit



This unit forms part of a regulated qualification.

## 1 Unit Details

Unit Title:	Selling Package Holidays
Unit Reference Number:	A/615/8687
Level:	Level 1
Credit Value:	3
Minimum GLH:	27

## 2 Learning Outcomes and Criteria

Learning Outcome (The Learner will):	Assessment Criterion (The Learner can):
1. Know about package holidays	1.1 Identify major components of a package holidays
	1.2 Identify types of package holidays available to customers
	1.3 Identify resort information given in package holiday brochures
	1.4 Outline how to determine basic package holiday costs
2. Know about package holiday accommodation	2.1 Identify different room types, room facilities and meal bases
	2.2 Explain key abbreviations used to describe room types, room facilities and meal bases
	2.3 Describe main accommodation grading systems
	2.4 Identify different sources of information about package holiday accommodation
3. Be able to recommend a package holiday for a customer in a given scenario	3.1 Present information on a package holiday for a given customer clearly and accurately
	3.2 Answer straightforward questions on the suggested holiday

4. Know about travel and tourism products and services additional to those provided within a package holiday	4.1	Identify additional travel and tourism products and services
	4.2	Identify where to locate sources of information about additional travel and tourism products and services
	4.3	Outline basic terms and abbreviations relating to additional travel and tourism products and services
	4.4	Identify how to determine costs of additional travel and tourism products and services