

# Open Awards Qualification Unit



This unit forms part of a regulated qualification.

## 1 Unit Details

Unit Title:	Introduction to Self-Employment
Unit Reference Number:	Y/615/7062
Level:	Level 1
Credit Value:	3
Minimum GLH:	27

## 2 Learning Outcomes and Criteria

Learning Outcome (The Learner will):	Assessment Criterion (The Learner can):
1. Know about self-employment opportunities in a given sector	1.1 Outline different types of products or services that are offered by self-employed people in a given sector
	1.2 Outline the working patterns of self-employed people in a given sector
2. Know about income and expenditure	2.1 State sources of income for a possible business in a given sector
	2.2 Outline types of expenditure for a possible business in a given sector
	2.3 State the sort of records a self-employed person needs to keep in relation to income and expenditure
3. Know about planning for self-employment	3.1 Outline the skills and behaviours that are needed to be a self-employed person in a given sector
	3.2 Outline different aspects to be considered when planning for self-employment
	3.3 Explain how planning for self-employment can contribute to success
4. Know about the support available to people considering self-employment	4.1 Describe the different sorts of support needed when starting up a business
	4.2 Identify sources for the support identified as necessary

