

Open Awards Qualification Unit



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1 Unit Details

Unit Title:	Assertiveness and Decision Making
Unit Reference Number:	H/615/9154
Level:	Level 2
Credit Value:	3
Minimum GLH:	24

2 Learning Outcomes and Criteria

Learning Outcome (The Learner will):	Assessment Criterion (The Learner can):
1. Be able to make decisions and choices about them self	1.1 Take part in a discussion and: a) Present personal opinions and arguments b) Make positive decisions c) Make choices
	1.2 Give reasons for the decisions made
	1.3 Give reasons for the choices made
2. Be able to demonstrate that they know about the rights and responsibilities of self and others	2.1 Demonstrate that they can recognise own rights and responsibilities when making personal decisions and choices
	2.2 Demonstrate that they can recognise the rights and responsibilities of others when making personal decisions and choices
3. Be able to use negotiation skills to achieve desired outcomes	3.1 Use negotiation skills in given situations to achieve desired outcomes
	3.2 Identify the negotiation skills used to achieved the desired outcomes
4. Know about the implications and benefits of assertiveness	4.1 Identify personal situations where assertiveness has been effectively used to achieve a desired outcome
	4.2 Explain why assertiveness was needed to achieve the desired outcome n the identified situations
	4.3 List the benefits of being assertive
	4.4 List the implications of being assertive