

Open Awards Qualification Unit



This unit forms part of a regulated qualification.

1 Unit Details

Unit Title:	Assertiveness and Decision Making
Unit Reference Number:	R/615/7027
Level:	Level 1
Credit Value:	3
Minimum GLH:	27

2 Learning Outcomes and Criteria

Learning Outcome (The Learner will):	Assessment Criterion (The Learner can):
1. Be able to speak up for themselves in a structured situation	1.1 Make a strong case for themselves in a structured and supported situation
	1.2 Make own positive decisions
	1.3 Make own choices
2. Be able to demonstrate that they know about the rights and responsibilities of self and others	2.1 Demonstrate that they can recognise own rights and responsibilities
	2.2 Demonstrate that they can recognise the rights and responsibilities of others
3. Be able to use negotiation skills to achieve a desired outcome	3.1 Use own negotiation skills to achieve a desired outcome
	3.2 State how they can improve their negotiation skills
4. Know about the implications and benefits of assertiveness	4.1 Identify situations in which assertiveness can be used to achieve the desired outcome
	4.2 List the benefits of being assertive