## Open Awards Qualification Unit



## Form OAQU

This unit forms part of a regulated qualification. Click <a href="here">here</a> to view qualifications.

## 1 Unit Details

| Unit Title:   | Leadership and Management for Business |
|---------------|--|
| QAC Code:     | K/507/5293                             |
| Level:        | Level 2                                |
| Credit Value: | 6                                      |
| Minimum GLH:  | 48                                     |

## 2 Learning Outcomes and Criteria

| Learning Outcome (The Learner will): |   | Assessment Criterion (The Learner can): |  |
|--------------------------------------|---|---|--|
| 1.                                   | Understand the role and responsibilities of managers in business. | 1.1                                     | Explain how a manager helps a business achieve its vision, mission and objectives.     |
|                                      |   | 1.2                                     | Explain the responsibilities of a manager towards employees, customers and others.     |
| 2.                                   | Understand the importance to business of effective leadership.    | 2.1                                     | Explain the key principles and characteristics of effective leadership in business.    |
|                                      |   | 2.2                                     | Explain the impact of effective leadership on a business.                              |
| 3.                                   | Know about leadership and management styles for business.         | 3.1                                     | Describe different leadership styles.  |
|                                      | •   | 3.2                                     | Describe different approaches to management.   |
|                                      |   | 3.3                                     | Outline the key differences between leadership and management in a business context.   |
| 4.                                   | Be able to demonstrate leadership and management skills.          | 4.1                                     | Apply appropriate leadership and management skills to enable a team to achieve a goal. |